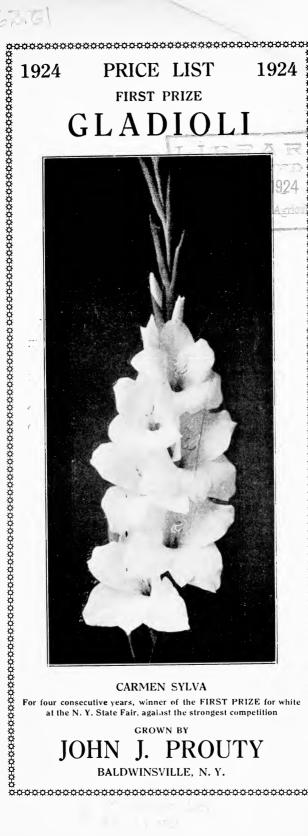
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62.6



TO MY PATRONS

I wish to extend my thanks to all my friends for the generous support given me during the past season. It is gratifying to learn from many of my customers that flowers from bulbs purchased from me have won prizes in numerous contests. I beleive this is the result of the painstaking care which my bulbs receive during the growing season, together with fertilization, cultivation, etc. I am pleased to learn from some customers that the bulbs from my fields produced flowers that were superior to those I exhibited at the State Fair, where I won Five First Prizes, One Second Prize and Two Third Prizes out of Eight entries. At the American Gladiolus Society Show at Rochester I won two First Prizes out of three entries. The entry which received no prize was in the yellow class in which I entered Niagara against Gold, Golden Measure, and other equally beautiful yellows. I do not think I ever saw finer Niagara than those I exhibited, but it is really not in the same class with the other yellows mentioned above. The Judges did perfectly right in not awarding a prize to my Niagara, as it is far too light in color to be called yellow. It is more of a cream color.

I harvested last fall the largest crop of Gladioli that I have ever grown, and when I figured the cost of labor which I paid for the care and harvesting, not counting my own labor, it seems that the bulbs should bring several times the prices I ask for them, in order to produce a reasonable profit. However, I am making the prices very reasonable and trust you will take advantage of them. Those who intend to order should do so as soon as possible as indications are that I will do a larger business than ever before. In view of this may I ask you to place your orders early.

Sincererly yours,

John J. Prouty.

My terms are cash with the order. I cannot afford to keep a bookkeeper and I am too busy to make out and send bills.

I take the utmost pains to keep my stock pure and true to name. It sometimes happens through unavoidable circumstances that a bulb will get in the wrong tray and be sent out under wrong name. In such cases I will replace the bulb the following season free of charge, but farther than that I cannot guarantee anything. Bulbs I send out are in first class condition when they leave my hands and should, under proper care produce splendid flowers.

Six bulbs will be sent at one half the price of a dozen. Larger quantities of some varieties can be had at some reduction from the dozen price. Prices will be quoted on application.

Bulbs will be shipped about April first if the weather permits. Plant them about four or five inches deep in a light soil, or three inches deep in a heavier soil. In the climate of New York State little is gained by planting before May first, as they will not grow till the ground is warm. Further south they may be planted as soon as the soil is warm. Do not use fresh stable fertilizer when planting the bulbs. It will be all right if the fertilizer is dug into the ground the previous fall. Give them enough water to keep them growing nicely during the season while blooming it is well to increase water supply if the weather should be dry. We begin digging about the first of October, cutting the tops off at once then allowing the bulbs to dry in the open air for two or three weeks. Store in a vegetable cellar, the same as potatoes in crates, or bags made of burlap which will allow the air to circulate. Shake up occasionally during the winter.

- ALICE TIPLADY—Orange Saffron, (Primulinus) 18 cents each, \$2.00 per dozen.
- ANNA EBERIUS—Velvity Purple, large. Same colors as Henry Ford. 20 cents each, \$2.00 per dozen.
- BARON HULOT—Rich Purple blue. Medium size. 8 cents each, 75 cents per dozen.
- BEACON FLAME—Scarlet Vermillion. Large. 50 cents each, \$5.00 per dozen.
- CARMEN SYLVA—The best white Gladiolus. Winner of First Prize for White at the New York State Fair for the past four years. 30 cents each, \$2.50 per dozen, 50 for \$9.00.
- CRIMSON GLOW—Very large deep Scarlet. 20 cents each, \$2.00 per dozen.
- CHRIS—Deep Red. Large. 10 cents each,\$1.00 per dozen,
- DOMINION—Crimson, Large. 25 cents each.
- EVELYN KIRTLAND—Rose Pink, large. 12 cents each; \$1.25 per dozen, 50 for \$4.00.
- FLORA—Light Yellow, large. 20 cents each, \$2.00 per dozen.
- GENERAL PERSHING-Pink, large. 20 cents each.
- GOLD—The best yellow. Finer quality than Golden Measure. Spike not so large as Golden Measure. \$1.00 each, \$10.00 per dozen.
- GOLDEN MEASURE—Large yellow. \$1.00 each.
- GOLDEN KING—Yellow with blotch on lower petals. 10 cents each. \$1.00 per dozen.
- GOLDEN WEST—Orange Red, large. 10 cents each, \$1.00 per dozen.
- GRETCHEN ZANG—Soft Pink, large. 12 cents each, \$1.00 per dozen, 50 for \$4.00.
- HERADA—Clear Mauve, large. 15 cents each, \$1.50 per dozen.
- IVORY—White, ruffled. 25 cents each.
- JENNY LIND—Large soft pink. 75 cents each, \$6.00 per dozen.
- JOE COLEMAN-Red. 25 cents each.
- JUNE DELIGHT—Geranium Red. 25 cents each.
- LILY WHITE—White, large, early. 10 cents each, \$1.00 per dozen.
- LE MARECHAL FOCH—Extra large, Light Pink early. 15 cents each, \$1.50 per dozen, 50 for \$5.00.
- LOVELINESS—Large, Apricot Cream. 15 cents each. \$1.25 per dozen.



- MARY PICKFORD—Cream White, Sulphur throat. 20 cents each, \$2.00 per dozen.
- MRS. DR. NORTON—Very large, Cream and pink. 25 cents each, \$2.50 per dozen, 50 for \$8.00.
- JOHN M. LEWIS—Pink of great delicacy, lighter pink in throat. Very large flowers on tall straight spike. \$1.00 each. Fine.
- FERN KYLE—Creamy White, large, ruffled. An extra fine Gladiolus. Introduced in 1921 at \$25.00 per bulb Price for one inch or larger bulbs \$4.50 each.
- fMRS A. C. BEALE—Rose White, Scarlet throat, large. 25 cents each.
- tMRS. FRANCIS KING—Flame Pink, large. 5 cents each, 50 cents per dozen.
- MRS. FRANK PENDLETON—Pink with large dark blotch. 12 cents each, \$1.25 per dozen.
- MADAM MOUNET SULLY—Cream White with Red blotch. 50 cents each.
- MURIEL-Light Blue with blotch. 50 cents each.
- NIAGARA—Light Yellow, large. 8 cents each, 75 cents per dozen, 50 for \$2.50.
- NORA-Light blue, with dark spot. 20 cents each.
- ORANGE GLORY—Orange with lighter throat, very large. 30 cents each, \$3.00 per dozen. 1 inch bulbs 20 cents each.
- PANAMA—Seedling of America. Deep Pink, large. 5 cents each, 50 cents per dozen.
- PEACE—White with dark throat. Large flower on strong spike. 8 cents each, 75 cents per dozen, 50 for \$2.50.
- PINK PERFECTION—Bright Pink, large. Winner of many prizes for pink. 15 cents each, \$1.50 per dozen, 50 for \$5.00.
- PINK WONDER—Extra large, Light Pink. 50 cents each, \$5.00 per dozen.
- PRINCE OF WALES—Soft Salmon Pink. Large. 15 cents each, \$1.50 per dozen.
- PURPLE GLORY—Velvity Maroon Red, very large. \$1.00 each.
- PRINCEPS—Extra large, Red with White blotch. 10 cents each, \$1.00 per dozen.
- RED AMARILLAS-Brilliant Red, large, 20 cents each.

RED CANNA-Dark Red, large on tall spike. 15 cents each.

RED-WHITE-GOLD. 25 cents each.

SPLENDORRA-Very dark, almost Black. 25 cents each.

SCHWABEN-Yellow with dark blotch. Large. 10 cents each, \$1.00 per dozen.

THOMAS T. KENT-Shell Pink, Crimson streak on each petal, massive spike. 25 cents each, \$2.50 per dozen.

TITANIC-Lilac purple with white line through center of lower petal. 20 cents each.

VELVET KING-Bright Red. 15 cents each.

VIOLET BEAUTY-Cerise Violet, Red blotch in throat. 25 cents each.

WHITE WONDER—Extra large White. 50 cents each.

WILLIE WIGMAN-Blush White. 10 cents each, \$1.00 per dozen.

YELLOW HAMMER-Yellow, large. 15 cents each.

SPECIAL OFFERS

No. 1

(\$10

12 bulbs each of Peace, Niagara, Pendleton and

Evelyn Kirtland	\$3.00
25 of each of the above	\$5.00
No. 2	
12 each Le Marechal Foch, Mary Pickford, Anna Eberius, Carmen Sylva	\$6.50
25 of each of the above	\$12.00
No. 3	
1 each Gold, Jenny Lind, Carmen Sylva, Beacon Flame, Purple Glory, Madam Sully, Orange	
Glory, Red Canna, Mrs. Dr. Norton	\$4.00
2 of each of the above	\$7.00
3 of each of the above	\$10.00
No. 4	

6—Carmen Sylva, the Best, white

6—Gold, the BEST, yellow 6—Mrs. Dr. Norton, Pink and Cream 6—Anna Eberius 6—Jenny Lind

